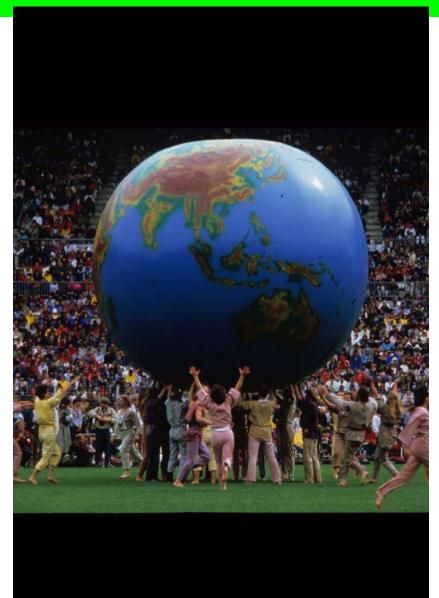




- Fair Trade today
- Where did it all begin?
- Crafts and food
- Market access and Fair Trade labelling
- Awareness raising, campaigning and advocacy
- Networking



Fair Trade today

global movement

Benefit for about 1.4 mil. Small-scale producers and workers

Products sold in thousands of World-shops and supermarkets in North and increasingly in South

Impact in political discussions and social awareness







Where did it all begin?

Many stories

- Needlework from Puerto Rico
- Crafts from Chinese refugees
- Sugar cane from the Philippines

Different motivations

- Social: Fair Trade Organisations
- Political: Trade not Aid
- Development trade
- Solidarity trade



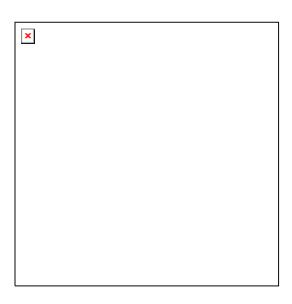


FT-Products

- Crafts
- Food
- Industrial goods
- Fair Services

FT Quality

- Ecological
- Social





Market access and Fair Trade labelling

- FLO-Label
- WFTO-FT Organisation Mark, SFTMS
- Charter of FT Principels
- Competitive Systems





Awareness raising, Campaigning and advocacy

- 1984 European World Shops conference
- 1996 European World Shops Day
- 2002 World Fair Trade Day
- FINE Advocacy Office in Brussels



Networking

International

- Since 1972 biannual conferences
- 1987 EFTA
- 1989 IFAT (now WFTO)
- 1994 NEWS!
- 1997 FLO

Regional

• COFTA, EFTO

National

• e.g. Kefat, FFH



3AUERN

rauchen einen

AIREN PREIS

Concluding and Challenges

- Unity in the FT-movement
 - Keeping the standard
 - Extension of product range
 - FT in the north



That is how your ancestors also dressed in their early days